India - Delhi, Agra, Pune & Mumbai  
13 - 25 February 2017

This tour is being conducted on behalf of CommonAge, and is aimed towards business development opportunities in aged care, including dementia and residential aged care design. Visiting multiple organisations, this tour involves 2 weeks studying the Indian aged care system, engaging at CEO and senior executive levels, and with industry experts and peers.

Key outcomes of the tour include:
1. See innovation in India’s Northern region aged care and retirement businesses
2. See the latest in residential aged care design
3. Learn about India’s aged care business opportunities
4. Discuss partnership opportunities
5. Share ideas and hear how Indian service providers are meeting growing market demand
6. Hear about new approaches to market development
7. Enjoy the amazing landscape and the sights of Northern India!

This tour provides a unique and exclusive opportunity to meet CEOs and other leaders of the Indian (Northern region) business and ageing services sectors.

To register visit: www.sagetours.com.au or email Judy Martin at judy.martin@thomsonadsett.com

Registrations now open at www.sagetours.com.au

SAGE study tours are a partnership between:

SAGE travel & program partners:
**Program Itinerary**  
*Note: preliminary itinerary, subject to change.*  
Full program will be provided to registered delegates.

**Day 1: Monday 13 February - Delhi**  
SAGE delegates arrive in Delhi and will be met on arrival for private transfer to hotel.

**Day 2: Tuesday 14 February - Delhi**  
Morning sightseeing: private SAGE tour of Old Delhi and lunch at an Indian restaurant in central Delhi.  
Afternoon sightseeing: private SAGE tour to the modern city of New Delhi.  
Evening welcome reception at the hotel.

**Day 3: Wednesday 15 February - Delhi**  
Morning program: Orientation session at the hotel.  
Afternoon program: visit to a highly regarded and preferred luxury community and lifestyle organisation for seniors in India. Founded in 1986 by a leading developer in Delhi, the organisation is now part of a flourishing business group was created to respond to changing lifestyles, a shortage of living space and a growing security concern for India’s elderly in urban areas.  
Evening: Free time for individual dinner plans.

**Day 4: Thursday 16 February - Delhi**  
SAGE program: includes organisational visit to a real estate company that has built over 11 million square feet of residential and commercial space in several states of India. They also own and maintain India’s largest chain of seniors living projects and care homes. Program includes Alzheimer’s presentation and visit of facilities, including lunch.  
Evening: Free time for individual dinner plans.

**Day 5: Friday 17 February - Delhi**  
SAGE program TBA.

**Day 6: Saturday 18 February - Agra**  
Check-out from hotel and transfer to Agra. Check-in at hotel in Agra.  
Sightseeing: SAGE delegates will visit the world famous and wonderful Taj Mahal, the ivory-white marble mausoleum on the south bank of the Yamuna river. We will also visit the sister monument of the Taj Mahal, Agra fort, a walled city built by the Mughals on the original brick fort known as Badalgarh in the 11th century.

**Day 7: Sunday 19 February - Delhi**  
Check-out from hotel in Agra.  
Sightseeing: Fatehpur Sikri - this magnificent fortified ancient city, 40km west of Agra, was the short-lived capital of the Mughal empire between 1571 and 1585, during the reign of Emperor Akbar.  
Transfer to Delhi and check-in at hotel in Delhi.

**Day 8: Monday 20 February - Pune**  
Check-out from hotel in Delhi.  
Flight from Delhi to Pune. Check-in at the hotel in Pune.  
SAGE program: We will visit a real estate company that is known for its large-scale residential and commercial complexes, including over 165 projects completed in the past 25 years. The organisation will present two of their projects, with a focus on creating homes and care facilities for seniors, including an integrated model of care and services.

**Day 9: Tuesday 21 February - Pune**  
SAGE program: Includes a visit to a royal residence built in 1730 by the second Peshwa, Bajirao-I Shaniwar Wada. It is said that Bajirao Peshwa-I laid the foundation by collecting a handful of mud from the nearby Lal Mahal. Shaniwar Wada today is left only with an imposing outer wall and doors that have dissuaded enemy attacks, and now show the glory of the Maratha power.  
Visit an organisation dedicated to creating seniors communes across India, with expertise from concept to commissioning, including design, construction, marketing, documentation, legal advice and facility operations. We will be met by one of the acknowledged pioneers and leaders of this concept in India.
Day 10: Wednesday 21 February - Mumbai
SAGE program TBA.

Day 11: Thursday 22 February - Mumbai
SAGE program: We visit an institute that offers a number of university programs focussed on teaching, research and field actions in social science. The institution also offers a gerontology program, which aims to generate a trained pool of aged care professionals, and is based on a human rights perspective to enhance the quality of life for seniors and instil a holistic understanding of the biological, social, political and economic issues involved in working with the elderly.

Day 12: Friday 23 February - Mumbai
SAGE program: Includes visits to organisations with mixed-use care, where delegates will learn about unique approaches to assisting seniors have a more enjoyable and healthy life, including the Snehanjali care program.
Evening: SAGE delegates enjoy a Gala dinner in central Mumbai.

Day 13: Saturday 24 February - Mumbai
Checkout from hotel and transfer to the airport.

INCLUSIONS
- Professional Program - coordination of all visits to institutions, establishments and enterprises listed in the program.
- 12 nights accommodation in a double bedroom (for single use) in 5 Star hotels in Delhi, Agra, Pune, Mumbai including free wifi.
- 12 breakfasts
- 1 evening reception in Delhi
- 4 lunches during sightseeing activities
- 2 dinners
- 1 gala dinner
- Private airport transfer on arrival in Delhi and on departure in Mumbai.
- Direct economy flight from Delhi to Pune including 30kg of checkin luggage allowance per person.
- Private luxury coach for the entire trip.
- All sightseeing activities listed in the attached program with a professional English speaking guide.

EXCLUSIONS
- International flights to and From India
- *Visas - this is required by Australian passport holders.

SAGE Study Program - $AUD (based on 10 delegates)

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<th>Early Bird until 31/08/16</th>
<th>SAGE ALUMNI until 1/12/16</th>
<th>Full Price from 1/09/16 - 1/12/16</th>
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<tr>
<td>Delegate Single PP</td>
<td>$13,500</td>
<td>$13,250</td>
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<tr>
<td>Twin Share (2 delegates sharing room &amp; participating in full program)</td>
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<tr>
<td>Delegate Partner (Person sharing room with delegate but not participating in facility visits/study program. All social events included)</td>
<td>$3,590</td>
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*Special offer: If 12 or more delegates book this tour, registered delegates will receive a $500 discount on above fees.

*Flight Centre, SAGE designated travel agent, can assist or delegates can advise SAGE of preferred insurance coverage.

To register visit: www.sagetours.com.au or email Judy Martin at judy.martin@thomsonadsett.com

PAYMENTS SCHEDULE INCLUDING CONDITIONS & CANCELLATIONS
- Deposit amount $4,000 per person with registration.
- 1st payment $2,500 per person by 1 November 2016.
- Final Payment by 1 December 2016.
- All payments are non-refundable unless trip cancelled.
- Itinerary subject to change
- Travel insurance is compulsory.